Organizational Checkup



Getting to Know You ...

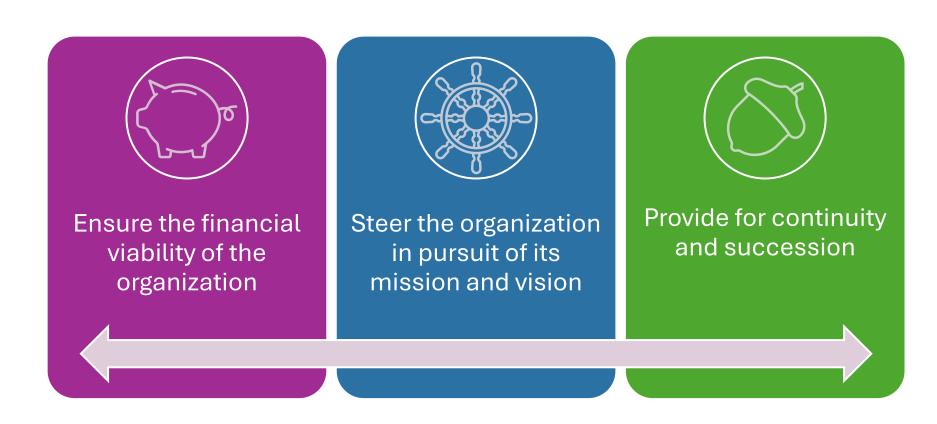


Learning Objectives

- Identify issues related to organizational risk management and sustainability
- Learn strategies for maintaining continuity of best practices throughout your organization including through operational procedures and guidance
- Discuss questions specific to hot-button areas and determine what to take back to your organization



The Board's Role in Risk Management



Boards of small organizations are also personnel – busy, but hands-on

Land Trust Standards and Practices & The Buckets

Governance **Land Transactions** & **Finance Stewardship Land trusts All Nonprofits**

Other Resources

- Terrafirma <u>risk management tool</u> (robust instructional course and management format)
- Land Trust Alliance's <u>Conservation</u>
 <u>Resource Center</u>, including Practical
 Pointers on Risk Management
- Nonprofit Risk Management Center_ LTA members free access to NRMC's eNews, Risk Management magazine, live webinars and recent webinar recordings
- CLCC Risk Management resources on insurance and a deep dive

Defining Risk

Risk

- The threat or possibility that a future event or action may be substantially different from what is expected.
- Can be adverse or beneficial

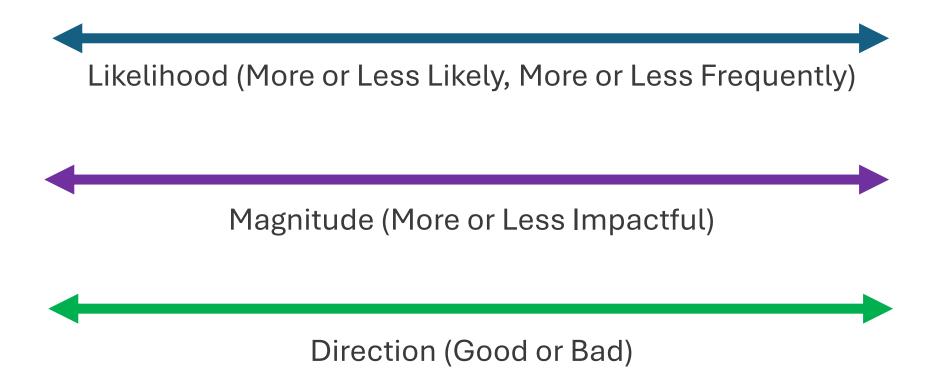


Risk Management

- A discipline for coping with uncertainty:
- Practical steps to reduce the likelihood of negative risks and increasing the ability to seize opportunities



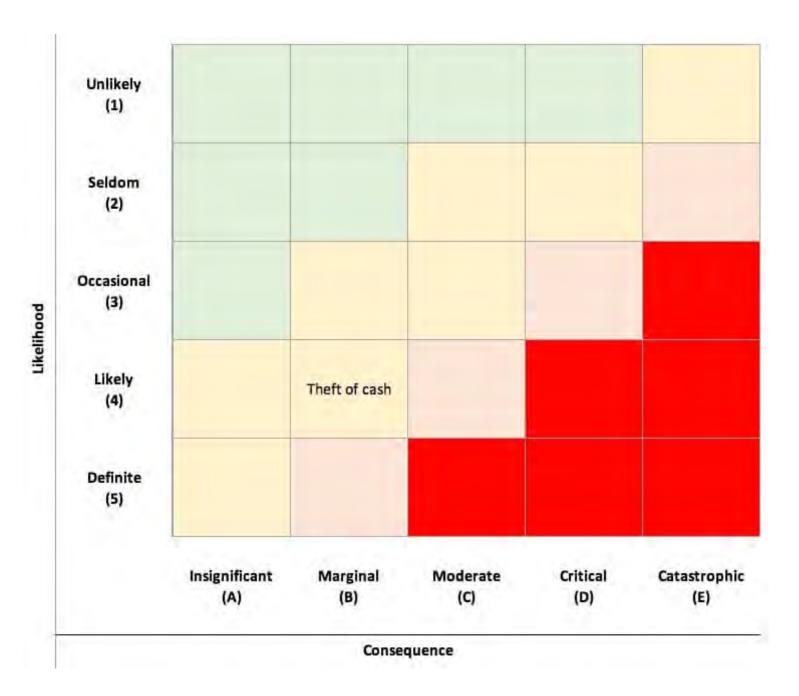
Dimensions of Risk



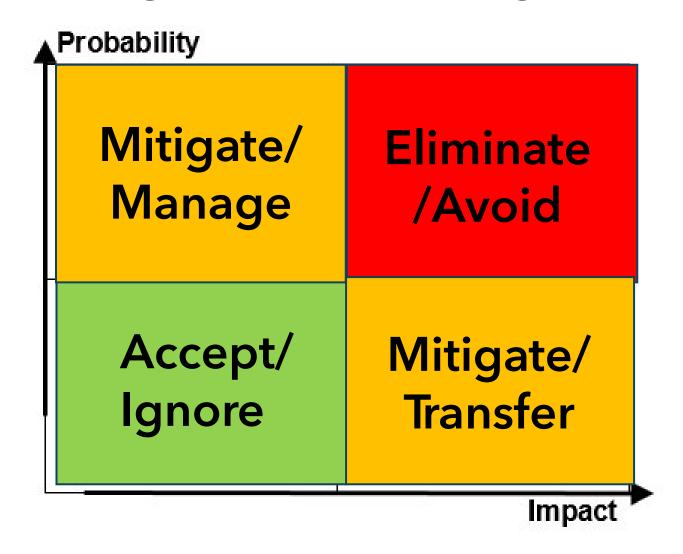
... all influenced by personal, organizational, situational tolerance of different risks (more or less willing to accept risk)

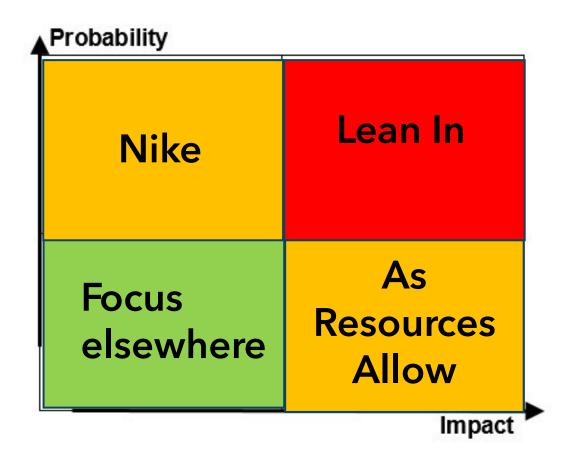
Strategies For Risk Analysis:

Heatmaps



Strategies for Risk Management





Other Lenses for Understanding Risk



OPERATIONAL



LEGAL AND REGULATORY ACCOUNTABILITY



REPUTATIONAL



CONSERVATION PERMANENCE



LIABILITY / SAFETY



Applying this to our work – Financial Risk

Financial Loss is a significant threat to perpetuity Insurance as major strategy – transfer unmitigated and high magnitude risk to a third party

- General Liability & Umbrella
- Directors & Officers
- Property
- Title Insurance on Fee-Owned Properties
- Volunteer Accident
- Cyber Crimes
- Workers' comp, employment practices, unemployment
- Terrafirma Conservation Defense Insurance
- Non-owned auto

Financial Resources: Now and Future

Negative Risk - Disruption of Service Positive Risk - Capacity

Strategies:

Fundraising & Sound Management
Board awareness through regular reporting
Board expertise & investment management
Budgeting and Planning (three-legged stool)
Reserves for Legal Defense and Stewardship
Reserves for Operating and other specific needs





- Checks & Balances, Redundancies
 - Income side
 - Expense side



Legal and Regulatory Concerns Risks to Organizational Status

Risks can be financial, but also existential:

- Corporate compliance: Annual filings
- Policies: Recordkeeping, Whistleblower
- Prohibited activities

Lobbying

Private inurement/impermissible private benefit

- Tax aspects of conservation donations and other charitable donations
- Employment-related: Classifications, filings





Risk of Loss to Conservation Properties

- Violations and Trespass/Encroachment
- Strategies through monitoring, recordkeeping, proactively developing relationships, addressing issues objectively and with procedure
- Ensuring sound transactions through careful project planning
- Risks can be financial, but also existential:
 Changes to conservation values
 Threats to Reputation
- What if we didn't have the opportunity to conserve a critical landscape or resources?



Personal Injury to:

Staff / Volunteers Program Participants Visitors

- Avoid inherently risky things
- Planning
- Training
- Supervision
- Procedures
- Waiver?
- Design and monitoring of public areas

Succession and Continuity

Leadership
Transitions,
Backups

Strategic Visioning — —

Planning, Evaluating

Programs,
Messaging

Your Organization's Plan

- Compliance Officer
- Governance Committee
- Executive Committee
- ad hoc committee

Who

What will it look like?

- Goals-oriented
- Program-related
- Procedural
- Buckets
- Lenses
- Heatmaps

- Terrafirma tool
- Land Trust Alliance Resources including Practical Pointer
- Land Trust Standards & Practices

Resources



Q&A & Takeaways



Thank You!

Please share your thoughts: Scan the QR codes below to fill out evaluations online for the 2024 Connecticut Land Conservation Conference





General Conference Evaluations

Workshop Evaluations